

LEADS2BIZ IS DIFFERENT FROM OTHER REFERRAL NETWORKING GROUPS

Our Unique Sales Proposition:

P.O.W.E.R.S.

Leads2Biz offers members:

- **P**rofessionals only
- **O**ne of a Kind Type of Business
- It **W**orks
- It's **E**conomical at just \$249 a year
- Gets **R**esults & **R**eferrals
- It's **S**imple

Results:

Improving sales, building your
reputation, earning trust in YOU.

See website for details on:

Open A Chapter
Become A Founder
FREE!

Regional Manager
Opportunities
Going Fast!

www.Leads2biz.biz

* Prices subject to change without notice.

LEADS2BIZ[®]
NETWORKING **GIVING** RESULTS

224 Windsor Avenue
Rockville Centre, NY 11570

To Join:

- 1** Contact a chapter member
- 2** Visit our website
- 3** Attend a meeting
- 4** Sign up online

www.Leads2biz.biz
mike@leads2biz.biz

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WHO IS LEADS2BIZ?

Leads2Biz is a referral networking company. Its vision is to become the largest professional lead exchange organization in the U.S., dedicated to helping professional business owners, entrepreneurs, and employees earn more by generating more referrals.

Opened in April of 2003, **Leads2Biz** made the decision to expand to more chapters in 2007 with a purpose—

**“Networking
GIVING
Results”
is our motto.**

help its members to join, learn, develop a pro-active mindset regarding growth and GIVING more

leads/referrals. The “GETTING” occurs ONLY after one becomes a GIVER.

WEEKLY MEETINGS

Each chapter meets weekly for breakfast for 1 hr. 15 min.

Leads2Biz makes no promises whatsoever regarding sales increases, volumes of leads and referrals as too many variables affect the outcome of this for each business professional who joins.

ONE OF A KIND

Leads2Biz membership is limited to professionals who must be one of a kind of that type of business. New members must be approved by a membership committee vote.

- 1 Possess a pro-active mindset about growing their business
- 2 Be a professional
- 3 Be of a giver mindset
- 4 Be willing to attend and pay their dues on time
- 5 Not be a member of another referral networking group, either **Leads2Biz** or other.

A LEVERAGE MINDSET

One cannot just decide to grow. Leverage is the key! Referral networking allows leverage—not a pyramid, scheme, scam, but leveraging the powers of many to fulfill your goals. Having a sales team with many referring you is a bargain at just \$249* per year.

WEEKLY AGENDA

Meetings 7:30AM
Some chapters elect to start earlier

7:30	Arrival Order breakfast, collect fees, guest and new member instructions, what to expect, next steps
	Networking Open discussions among members
7:45	Meeting Comes to Order announces formal meeting commencement
Sergeant at Arms	60 second announcement
President	Elevator Speeches 1 minute each "who you are, your perfect lead", guests go last.
VP	
8:00	Member Presentation Announces Presenter
Meeting Secretary	15 minute presentation to train all members to be one another's Virtual-FREE Sales Force. Revolves among membership.
8:15	Lead Status Updates Each member reviews lead activity. This is a quick overview of the status.
Treasurer	
8:30	Each board member gives any updates Short announcement to guests, next step to join and membership committee announcements. Asks all members to bring guests to next meeting especially in these categories ____, ____, ____ if needed.
Meeting Secretary	
8:40	Open Discussion Q&A
Ethics Chair	
8:45	Meeting Conclusion
S-A-A	